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11 CINTAS CORPORATION

12 UNITED STATES DISTRICT COURT
13 NORTHERN DISTRICT OF CALIFORNIA
14 SAN FRANCISCO DIVISION

15 ROBERT RAMIREZ, ROBIN BEASLEY,
16 SANDRA EVANS, ROBERT HARRIS,
17 LUIS POCASANGRE CARDOZA, JOSE
18 SALCEDO, A. SHAPPELLE THOMPSON,
19 CORETTA SILVERS (formerly VICK),
20 BLANCA NELLY AVALOS, and AMY
21 SEVERSON, on behalf of themselves and all
22 other persons similarly situated,

23 Plaintiffs,

24 vs.

25 CINTAS CORPORATION,

26 Defendant.

CASE NO. C04-00281-JSW

[RELATED TO CASE NO. C05-03145-JSW]

**DEFENDANT CINTAS
CORPORATION’S REPLY IN SUPPORT
OF MOTION TO VACATE
ARBITRATION AWARD;
MEMORANDUM OF POINTS AND
AUTHORITIES IN SUPPORT THEREOF**

Date: December 1, 2006
Time: 9:00 a.m.
Courtroom: 2, 17th Floor
Judge: Hon. Jeffrey S. White
Complaint Filed: January 20, 2004

27 LARRY HOUSTON and CLIFTON
28 COOPER, on behalf of themselves and all
others similarly situated,

Plaintiffs,

vs.

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Defendant.

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1 This Court should vacate the Arbitrator’s award, which arrogated to the Arbitrator
2 jurisdiction that the agreements did not confer.

3 **A. An Arbitral Award Asserting Jurisdiction That Does Not Exist Must Be Set**
4 **Aside.**

5 Respondents first would hide behind a deferential standard of review. But
6 Respondents overstate the standard, and the standard is not dispositive in any event. Some of
7 Cintas’ authorities set aside awards in excess of jurisdiction because, however deferential may be
8 the standard, an award cannot survive if it asserts jurisdiction not conferred by the operative
9 agreement. In other cases Cintas has submitted, the court interpreted the jurisdictional limits of
10 the arbitration agreements *de novo* without any deference. *E.g., Delta Queen Steamboat Co. v.*
11 *Dist. 2 Marine Eng’rs Beneficial Ass’n*, 889 F.2d 599, 602 (5th Cir. 1989) (“[W]here the
12 arbitrator exceeds the express limitations of his contractual mandate, judicial deference is at an
13 end.”). Cintas believes the latter line of cases is the better reasoned, but the standard of review
14 makes no difference. An arbitral award asserting jurisdiction that does not exist must be set
15 aside; an arbitration cannot bootstrap his way to jurisdiction. (*See* Cintas’ Notice of Motion and
16 Motion to Vacate 4:25-5:13.)

17 **B. Under *Bazzle*, This Court Determines The Applicability Of The Place-Of-**
18 **Arbitration Term To Disputes Between Cintas And Absent Class Members.**

19 *Green Tree Financial Corp. v. Bazzle*, 539 U.S. 444 (2003), dictates that *this*
20 *Court* determine the “applicability” of the arbitration agreements of the named Respondents to
21 absent members of the putative class.

22 Respondents concede that, under *Bazzle*, gatekeeping issues — such as the
23 applicability of an arbitration agreement to the parties’ underlying dispute — are for the Court to
24 decide. Respondents argue, however, that the Arbitrator can decide the location of the arbitration.
25 The three cases they cite are irrelevant. First, none of the three was a class action; thus, none
26 involved absent class members who themselves were each individually bound to arbitrate
27 elsewhere. Second, none of the three was a review of an arbitral decision. Those courts were
28 improperly asked *in the first instance* to declare the arbitration agreement unconscionable.

1 Finally, each of the three presented a situation different from that here. Here, the parties by
 2 contract provided that the arbitration hearing would be held in the county where the employee
 3 works or last worked. Each of the three cases cited by Respondents, by contrast, involved an
 4 agreement requiring the individual to arbitrate far from the location of the dispute. *E.g.*,
 5 *Richard C. Young & Co. v. Leventhal*, 389 F.3d 1, 3 (1st Cir. 2004) (“[T]he object of the
 6 litigation was to avoid the additional costs [the investment advisor organization] would incur if
 7 the arbitration were held in California [where the client resided] instead of Boston.”); *Ciango v.*
 8 *Ameriquest Mortgage Co.*, 295 F. Supp. 2d 324, 327 (S.D.N.Y. 2003) (the arbitration agreement
 9 signed by a New York employee specified arbitration “at the Company’s headquarters in Orange,
 10 California”); *Gill v. World Inspection Network Int’l, Inc.*, No. 06-CV-3187 (JFB) (MLO), 2006
 11 WL 2166821, at *1-2 (E.D.N.Y. July 31, 2006) (franchisee in New York sought to bar arbitration
 12 in Seattle, Washington, claiming unconscionability).

13 Thus, in each of the three cases cited by Respondents, arbitral jurisdiction plainly
 14 existed over the claims *of the individual*. The only question was where the *individual’s* claim
 15 should be heard. Here, by contrast, the question is whether the Arbitrator usurped his jurisdiction
 16 by ruling that Cintas employees from all over the country, each with a separate agreement to
 17 arbitrate in the county where he or she works or worked, can be made to arbitrate their claims in
 18 Alameda County. Nothing in *Bazzle* requires this Court to be bound by, or even to defer to, an
 19 arrogation of jurisdiction that the arbitration contract denies.

20 **C. The Arbitrator Did Not Misinterpret The Unambiguous Place-Of-Arbitration**
 21 **Term; He Ignored The Term And Rendered It Meaningless.**

22 Every usurpation-of-jurisdiction case is argued to be merely a “misinterpretation”
 23 of the arbitration agreement. But styling the issue that way does not change its substance. The
 24 Arbitrator here did not, as Respondents assert, misinterpret the “held in the county” language in
 25 the arbitration agreements. The Arbitrator stated:

26 [The “held in the county” language] simply directs the employee to
 27 *request* an arbitration that is held in the county and state where he
 28 or she works or last worked but does not mandate that the
 arbitration, including a class arbitration, *actually be held* there.

1 (Arbitrator’s Opinion and Decision Re Issues of Class Action Arbitration (“Arbitrator’s Award”)
2 15:21-16:2, attached as Exhibit V to the Declaration of Paul Grossman (“Grossman Decl.”) (some
3 emphasis in original).)

4 The Arbitrator thus did not “interpret” the agreement; he wrote a key term out of
5 it. In doing so, he exceeded his powers and found that the agreements give him jurisdiction he
6 does not have: to resolve, in a hearing held in Alameda County, the claims of Cintas employees
7 who contracted to arbitrate their claims elsewhere. “When the arbitrator ignores the unambiguous
8 language chosen by the parties, the arbitrator simply fails to do his job.” *U.S. Postal Serv. v. Am.*
9 *Postal Workers Union, AFL-CIO*, 204 F.3d 523, 527 (4th Cir. 2000) (citing *Mountaineer Gas Co.*
10 *v. Oil, Chem. & Atomic Workers Int’l Union*, 76 F.3d 606, 610 (4th Cir. 1996)).

11 Despite their protestations about the “ambiguous” and “convoluted” wording of
12 the place-of-arbitration term, Respondents themselves repeatedly and correctly identify the key
13 elements of the provision at issue:

14 The operative portion of the sentence reads: “Employee shall . . .
15 submit . . . a written request to have such claim . . . resolved
16 through impartial arbitration [1] conducted in accordance with
[AAA rules] . . . and [2] held in the county and state where
Employee currently works for Employer. . . .”

17 (Plaintiffs’ Opposition (“Opp.”) 3:12-16.) Similarly:

18 [An employee’s request to initiate arbitration] must contain two
19 requests: (1) arbitration under the AAA Employment Rules, and
20 (2) that the arbitration be held in the county where the employee
last worked.

21 (*Id.* 10:19-21.)

22 Significantly, Respondents have never challenged the language requiring
23 arbitrations to be conducted in accordance with the AAA rules. Indeed, they have affirmatively
24 asserted that under the agreements, AAA rules control. (*Id.* 2:8-10 (“Pursuant to . . . Rule 3 of the
25 American Arbitration Association (‘AAA’) Supplementary Rules for Class Arbitration (‘Class
26 Arbitration Rules’), Judge Lynch was tasked with ‘Clause Construction’ . . .”).) Respondents
27 cannot have it both ways. If the agreements conclusively required arbitrations to be conducted
28

1 under AAA rules, they equally conclusively required arbitrations to be “held in the county” where
2 the employee works or last worked.

3 **D. In Ruling That “Held In The County” Does Not Mean “Held In The County,”**
4 **The Arbitrator Relied On Contractual Language That Does Not Exist.**

5 The Arbitrator stated:

6 Notably the phrase at issue does not explicitly provide that the
7 county where the employee works or last worked is the only place
8 the arbitration may be initiated or held. In fact the agreements
9 contain a provision providing that “arbitration could be compelled
in any court having jurisdiction”, which is inconsistent with Cintas’
interpretation and militates against Cintas’ interpretation of this
phrase.

10 (Arbitrator’s Award 14:19-15:1.) As Cintas pointed out in its opening brief, the language quoted
11 by the Arbitrator does not appear in any of the parties’ agreements. The actual language, set forth
12 in the award, states: “A legal action either to maintain the status quo pending arbitration or to
13 enforce the agreement to arbitrate or an arbitration award may be filed and pursued in any court
14 having jurisdiction.” (*Id.* 10:8-10.) This actual language merely specifies the limited types of
15 proceedings that parties may bring in court. It does not contradict the parties’ agreement that
16 arbitration is to be held in the county where the employee works or last worked.

17 **E. Respondents Rely On Their Own Contract Breach To Justify The**
18 **Arbitrator’s Rationale.**

19 Respondents contend: “Plaintiff Salcedo is arbitrating his claims in San Francisco
20 because Cintas filed a motion to compel in the Northern District of California, a ‘court having
21 jurisdiction.’” (Opp. 9:6-8.)

22 What Respondents omit is that Salcedo had — and breached — a contractual
23 obligation to request an arbitration to be held in Suffolk County, New York. Other Respondents
24 similarly breached the place-of-arbitration terms in their agreements. *With respect to the specific*

1 *named Respondents only*, Cintas waived the place-of-arbitration term and enforced the arbitration
2 agreements in the Northern District of California.¹

3 Having chosen to violate their arbitration agreements and sue in the Ninth Circuit,
4 presumably seeking tactical advantage, Respondents now disingenuously claim they can drag
5 absent class members into the Northern District as well, and force Cintas to arbitrate, as to them,
6 in a different forum from that designated by contract. This writes out of the contract the
7 limitation that the Alameda County arbitration be limited to employees who work or last worked
8 in that county.

9 No employee has satisfied what even the Arbitrator acknowledges is a prerequisite
10 to arbitration: requesting an arbitration in the county and state where he or she works or last
11 worked for Cintas.

12 **F. Jurisdiction Cannot Be Achieved, Where It Does Not Exist, By Construing**
13 **Language Against Either Party.**

14 Respondents argue that the Arbitrator's award should not be vacated because he
15 applied the rule of *contra proferentem*. But there is no ambiguity here, and therefore no cause to
16 elevate hoary construction principles over plain contractual language. An arbitration "held in the
17 county" of work is what Cintas and each of its employees contracted, in separate arbitration
18 agreements, to occur. The Arbitrator lacks authority to resolve, in an arbitration in Alameda
19 County, the claims of persons who do not work there and never have worked there. The
20 Arbitrator cannot create jurisdiction by "construing" unambiguous language.

21
22
23
24 ¹ Most courts hold that "where the parties agreed to arbitrate in a particular forum only a district
25 court in that forum has authority to compel arbitration under § 4." *Ansari v. Qwest Commc'ns*
26 *Corp.*, 414 F.3d 1214, 1219-20 (10th Cir. 2005). The Ninth Circuit, however, has not followed
27 the majority view and has held that Section 4 of the Federal Arbitration Act limits this Court to
28 compelling arbitration in this judicial district, despite the parties' agreement regarding the place
of arbitration. *Cont'l Grain Co. v. Dant & Russell*, 118 F.2d 967, 968-69 (9th Cir. 1941).
Mindful of that Ninth Circuit precedent, in this particular case Cintas chose to move to compel
arbitration of these particular individuals' claims in the district in which suit was filed.

G. The Arbitrator In The *Veliz* Matter Found That “Held In The County” Means “Held In The County.”

As Cintas discussed in its opening brief, in *Veliz v. Cintas Corp.*, AAA Case No. 11 160 01323 04, an opt-in action under the Fair Labor Standards Act (“FLSA”), Arbitrator Bruce E. Meyerson found that “the place-of-arbitration provision [in the Cintas arbitration agreements] constitutes an explicit understanding between Cintas and its SSR’s that arbitration is to occur in the state and county where the employee works.” (Clause Construction Award and Ruling on Scope of Arbitration (“*Veliz* Award”) 5:1-3, attached as Exhibit W to the Grossman Declaration.) The *Veliz* Award unequivocally held that only those relatively few claimants specifically compelled to arbitration by the federal district court in the Northern District of California could participate in an arbitration proceeding in Northern California. (*Id.* 5:1-4.) The approximately 1900 other opt-in claimants were barred from joining a Northern California arbitration because of each of his or her agreements to arbitrate in the county where he or she works or last worked for Cintas. Arbitrator Meyerson stated:

Because I have concluded that the Cintas arbitration agreement requires arbitration in the location where SSR’s worked, the 1900 opt-in claimants, to the extent they have not been compelled to arbitrate by the District Court in the Northern District of California, may not become parties to this proceeding. . . . [T]he place-of-arbitration provision contained in an enforceable arbitration agreement must be given effect.

(*Id.* 7:20-8:2.)

After filing their Opposition, Respondents filed a motion to submit for this Court’s review Arbitrator Meyerson’s Order Clarifying Clause Construction Award, dated October 13, 2006 (“Clarifying Order”), in the *Veliz* matter. Respondents contend that this Clarifying Order somehow reinforces Arbitrator Lynch’s rationale in ignoring the place-of-arbitration term. In no way did the Clarifying Order, however, change the *Veliz* Award. Indeed, Arbitrator Meyerson explicitly rejected the claimants’ request to modify his Award. (Clarifying Order 1:22-23 (“Although Claimants have requested that I reconsider my Award, I believe that a clarification is necessary, not a reconsideration.”), attached as Exhibit A to Respondents’ Motion to File

1 Additional Authority in Support of Opposition to Defendant’s Motion to Vacate Arbitration
2 Award.)

3 In dicta, Arbitrator Meyerson suggested that in a non-FLSA class arbitration, he
4 might have ruled differently because of the absence of the FLSA and/or because federal rules
5 would govern. (*Id.* 2:5-9 (“I did not fully explain in the Award that because a class arbitration, in
6 contrast to a collective arbitration under the Fair Labor Standards Act . . . , does not require class
7 members to become a party to another proceeding, there was nothing inconsistent between the
8 place-of-arbitration provision and participation in a class arbitration held in a locale other than the
9 county where an SSR worked.”).) This “clarification” is clearly erroneous for at least two
10 reasons. First, there is no such thing as a “collective arbitration under the Fair Labor Standards
11 Act.” The FLSA only creates a collective “action” which “may be maintained” “in any **Federal**
12 **or State court** of competent jurisdiction.” 29 U.S.C. § 216(b) (emphasis added). Second, the
13 federal rules do not govern AAA arbitrations. *Pike v. Freeman*, 266 F.3d 78, 92 n.17 (2d Cir.
14 2001) (“[T]he Federal Rules of Civil Procedure do not apply in arbitrations before the American
15 Arbitration Association.”); *Glencore, Ltd. v. Schnitzer Steel Prods. Co.*, 189 F.3d 264, 268 (2d
16 Cir. 1999) (“The federal rules do not govern the procedure in the hearings before the
17 arbitrators.”).

18 In short, the Clarifying Order does not change the Award in *Veliz*, and does not
19 change the reasons why the Court should vacate the Arbitrator’s award in this case.²

23 ² In the *Veliz* action, and prior to Cintas making this motion to vacate Arbtrator Lynch’s Award in
24 this matter, Cintas moved to confirm Arbitrator Meyerson’s Award as subsequently quoted in this
25 motion by Cintas (both in Cintas’ opening brief and in this reply). Cintas moved in the *Veliz*
26 action to vacate Arbitrator Meyerson’s interpretation of the arbitration agreements of a relatively
27 few persons which allowed a putative class arbitration to proceed to the next stage beyond the
28 clause construction stage, albeit limited to those relatively few persons who had been compelled
to arbitration by the District Court for the Northern District of California. Cintas originally
noticed its motion in *Veliz* for hearing on October 31, 2006 before U.S. District Court Judge
Saundra Brown Armstrong. The hearing on Cintas’ motion in the *Veliz* action was subsequently
rescheduled by the Court for hearing on December 12, 2006.

1 **H. Respondents Err In Contending That The Venue Rules Do Not Apply To**
 2 **Class Actions.**

3 Finally, Respondents argue that “a nationwide class arbitration can proceed on the
 4 independent ground that venue restrictions do not apply to absent class members.” (Opp. 13:14-
 5 17.) In support of their argument, Respondents cite several cases dealing with class actions under
 6 the Federal Rules of Civil Procedure, not class arbitrations pursuant to arbitration agreements
 7 containing different place-of-arbitration provisions. None of Respondents’ authorities is
 8 applicable because, in lawsuits under the federal rules, venue is not jurisdictional.³ Arbitration,
 9 by contrast, is a creature of contract, not rule, and the arbitrator’s jurisdiction is only as broad as
 10 the contract that conferred it. In arbitration, then, each place-of-arbitration provision in each
 11 contract has jurisdictional force.

12 The issue is jurisdiction — namely, whether the Arbitrator exceeded his
 13 jurisdiction under the parties’ agreements to the extent he (i) decided each of the absent class
 14 members may disregard his or her contractual promise, and (ii) thereby discarded Cintas’
 15 substantive contractual right and Cintas’ substantive statutory right under the Federal Arbitration
 16 Act for each such person to arbitrate claims in the county where he or she works or last worked.

17 **I. Conclusion**

18 Respondents concede that Cintas could file in the appropriate jurisdictions
 19 petitions to compel arbitration with respect to every putative class member who either opts in or
 20 chooses not to opt out of an Alameda County arbitration (*i.e.*, if an employee who works in Dade
 21 County, Florida seeks to participate in the Alameda County arbitration, Cintas could file a
 22 petition to compel arbitration in Florida). Respondents are correct that Cintas could do so. The
 23 jurisdictional issue in the specific circumstances of this case, however — whether the Arbitrator
 24 in these specific circumstances has jurisdiction under the arbitration agreements of the named

25 _____
 26 ³ *E.g.*, *U.S. v. Trucking Employers, Inc.*, 72 F.R.D. 98, 100 (D.D.C. 1976) (“The central function
 27 of venue generally is to regulate the forum in which a party may appear or may force another
 28 party to appear personally, in a suit in which the court would otherwise have jurisdiction.”);
Bywaters v. U.S., 196 F.R.D. 458, 464 (E.D. Tex. 2000) (“Venue does not relate to the power to
 adjudicate, but to the place where that power is to be exercised . . .”).

